



BALES ENERGY ASSOCIATES

Date: December 5, 2013

ENERGY STUDY FOR GILL TOWN HALL

325 Main Road
Gill, MA 01354



Completed By:

Bales Energy Associates

www.balesenergy.com

50 Miles Street

Greenfield, MA 01301

413-863-5020

Consulting Energy Engineer:

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Introduction

Bales Energy Associates, an energy efficiency engineering firm, was contracted to provide an ASHRAE Level 2 energy audit for Gill Town Hall located at 325 Main Road in Gill, Massachusetts.

Bart Bales, PE, MSME, senior engineer at Bales Energy Associates, visited the site, reviewed energy usage & billing information, examined relevant equipment and systems, and developed energy analyses and recommendations with regard to building's energy related systems.

Executive Summary

Energy Conservation Opportunities Evaluated

Bales Energy Associates has approached the Gill Town Hall in terms of the whole system. Improvements in various systems have interactive impacts with other systems. Key conclusions are the following:

1. Heating Systems Recommendations

a. Three heating system replacement options were evaluated

- **Installation of a propane-fired, premium efficiency condensing boiler with a propane storage tank.**
- **Installation of an oil-fired boiler with an integrated condensing economizer.**
- **Installation of a wood pellet-fired boiler with a pellet storage silo.**

b. All three boiler replacement options assume installation of an improved microprocessor-based scheduling time-clock to provide scheduling of occupied and unoccupied periods.

Install an outdoor air temperature sensor and a space temperature sensor. Use space temperature and outside air sensor inputs sensors to determine when boiler and circulator shall run for daytime temperature maintenance, and unoccupied temperature setback.

2. Domestic Hot Water System Observations and Recommendations

Observations:

- a. Domestic hot water use is very limited in the building; there are two hand-washing sinks and one small kitchenette sink.
- b. The existing tank-less coil water heater leads to undesirable boiler stand-by heating losses during the non-heating season.

Recommendations

- a. All heating system replacement options assume the **installation of an 8-gallon electric mini-tank to provide hot water for lavatory hand-washing and kitchenette sinks.** Modify piping so that this unit can also serve the kitchenette sink.

3. **Enclosure Improvements** can reduce the building's heat loss characteristics but represent significant capital investments. Options include:
 - a. **Increasing the attic floor assembly R-value by R40 was evaluated.** Because the attic is unfloored, a superstructure would have to be added to allow for insulating the attic. This greatly increases the cost to insulate the attic area.

Insulating the attic requires installation of sub-flooring across the top floor ceiling joists to provide a structure to support cellulose insulation. This subflooring would also serve to limit air transport through the ceiling. Cellulose insulation sufficient to achieve the desired attic floor assembly R-value could then be added. In this approach the existing fiberglass insulation would be retained in place as is. Any bypasses and penetrations in the attic would be air-sealed and floored pathway to the cupola ladder provided. The measure is presented without and with costs to correct attic ventilation deficiencies to allow air flow through the attic properly to maintain proper conditions for humidity control in the attic.

The attic currently does not have low gable or soffit air intake openings required for proper attic ventilation. The cost to provide proper low ventilation openings is included in ECM 2B. ECM 2B also includes an allowance for the installation of a properly sized, insulated and structurally sound attic access hatch.

Bales Energy Associates recommends inclusion of elements in ECM 2B. ECM 2A is included in case needed by for grant evaluation purposes by the Division of Energy Resources.

- b. The level and quality of the insulation of the walls at the Town Hall is uncertain. Members of the Energy Committee have expressed interest in using thermal imaging of the building to ascertain areas of greater heat loss. Areas in which the inside of walls such as above and around the former electric heater grills were examined and found to be insulated with dense cellulose insulation.

Thermal imaging was not included in the scope of the current study. Thermal imaging can be used to identify areas which are poorly insulated or in which insulated has settled to create voids. Areas of high infiltration (air leakage) can also sometimes be identified with thermal imaging. If significant insulation improvement opportunities are identified during such imaging, a wall insulation measure can be evaluated based upon the new information to provide the necessary documentation for inclusion in future Green Communities funding requests.

- c. For long-term capital improvement, consider replacing the building's windows and framing to reduce air leakage and conduction heat losses.

The costs, savings, and economic payback for these energy conservation measures are presented in the following Executive Summary Chart. The values shown in the Executive Summary Table represent the savings with measures taken in the order of economic feasibility shown.

The calculations supporting each measure are included in the appendices.

Executive Summary Chart													
ECM #	Energy Conservation Measures	Cost (\$)	Incremental Cost (\$)	Available Utility Rebates (\$)	Total Cost after Rebate (\$)	Oil Savings (Gallons/yr)	Electricity Savings (KWH/yr)	Propane Savings (Gallons/yr)	Wood Pellet Savings (Tons/yr)	Annual Savings (\$/yr)	Total Payback (yrs)	Incremental Payback (yrs)	Life Years
ECM1A	Install Propane-Fired Condensing Boiler & Mini-Domestic Hot Water Tank	\$15,818	\$8,818	0	\$15,818	1,000	-470	-1,042		\$660	24.0	13.4	20+
ECM1B	Install Oil-Fired Boiler w/ Condensing Economizer, & Mini-Domestic Hot Water Tank	\$13,718	\$6,718	0	\$13,718	202	-470	0		\$526	26.1	12.8	20+
ECM1C	Install Wood Pellet-Fired Boiler & Mini-Domestic Hot Water Tank	\$26,668	\$13,668	6,667	\$20,001	1,000	-470	0	-7.98	\$966	27.6	20.4	20+
ECM2A	Insulate & Air-Seal the Attic	\$6,525	\$6,525	0	\$6,525		0	144	0.00	\$311	21.0	21.0	30+
ECM2B	Insulate & Air-Seal the Attic, Add Attic Hatch & Provide Proper Attic Intake Air Venting	\$8,714	\$8,714	0	\$8,714		0	144	0.00	\$311	28.0	28.0	30+
Totals for ECM1A & ECM1B		\$24,532	\$17,532	\$0	\$24,532	1,000	-470	-898	0	\$971	25.3	18.1	18.1
Totals for ECM1B & ECM1C		\$22,432	\$15,432	\$0	\$22,432	202	-470	144	0	\$837	26.8	18.4	18.4
Totals for ECM1C & ECM2B		\$33,382	\$28,382	\$6,667	\$28,715	1,000	-470	144	-8	\$1,277	27.7	22.2	17.0

Existing Conditions

Facility Description

The Gill Town Hall is a moderate sized wood-framed, sloped-roofed building located at 325 Main Road Gill, Massachusetts. The building comprises a basement and first floor of town offices and a second floor meeting hall.

Utility Energy Use

Utility data was collected and is tabulated below. Western Massachusetts Electric Company provides electricity. For heating, the Town Hall uses #2 fuel oil. (Note: WMECO (and its parent company Northeast Utilities, recently merged with NSTAR. As a result, changes in procedures and personnel in charge of related utility programs are in transition.)

Jul 2012-June 2013		Billed Energy Use Table for Electricity & Fuel					
Building Name		Gill Town Hall					
Owner		Town Of Gill, MA					
Account #							
Month		Electricity KWH	Electricity KW	Electricity Total \$	Oil Gallons	Oil \$	Energy \$ Totals
Jul	7/16/2012	1440	5.0	\$226			\$226
Aug	8/14/2012	1500	4.5	\$209			\$209
Sept	9/13/2012	600	4.0	\$94.33	66.3	\$197	\$292
Oct	10/12/2012	660	4.0	\$121			\$121
Nov	11/9/2012	780	4.5	\$140	126.3	\$376	\$516
Dec	12/12/2012	900	5.5	\$144	227.4	\$677	\$822
Jan	1/14/2013	1140	5.5	\$191	215.0	\$640	\$831
Feb	2/12/2013	1080	4.5	\$176	96.7	\$288	\$464
Mar	3/13/2013	1080	4.0	\$171	114.9	\$342	\$513
Apr	4/12/2013	1080	4.5	\$179	153.0	\$456	\$634
May	5/14/2013	840	5.5	\$146			\$146
Jun	6/14/2013	1320	5.5	\$213			\$213
Annual (Units)		12,420		\$2,011	999.6	\$2,977	\$4,988
Heating Season (Units)		6,720		\$1,122	933.3	\$2,780	\$3,902
						Energy Use Totals (Mbtu)	
Annual (Mbtu)		42,377			138,644.5	181,022	Energy \$ Totals
Heating Season (Mbtu)		22,929			129,448.7	152,377	
\$/Energy Unit		\$0.16				\$2.98	
\$/Energy Unit						Totals (Mbtu/sf)	(\$/sf)
Annual (Mbtu/sf)		8.3			27.2	35.5	\$0.98
Heating Season (Mbtu/sf)		4.5			25.4	29.9	\$0.77
Building Name		Gill Town Hall			Heated Square Footage		5,100

Prescriptive and custom utility incentives are available for some of the measures described. When the report's contents are accepted by the client, the report may be presented to the utilities for review and determination of levels of custom incentives the utilities will offer, if any.

Western Massachusetts Electric Company contacts are: Lynn Ditullio (ditullb@nu.com) and Robert Dvorchik (dvorcrcs@nu.com).

Heating, Ventilating & Air Conditioning Systems

Boiler

The building is served by a five-section, oil-fired non-condensing boiler (HB Smith, 8 Series, S/W-5) installed in 1999. This boiler can fire at two levels, high and low, with a maximum output rating of 175,000 Btu/hr. The boiler has a combustion efficiency of approximately 83%.



The design heat load for the building is approximately 76,000 Btu/hr.

Evaluated Boiler Improvement Measures

At the request of the energy committee, three boiler replacement options are evaluated in this study.

Energy and dollar savings are evaluated for each option. The three replacement options are:

- 1. Installation of a propane-fired, premium efficiency condensing boiler with a propane storage tank.**
- 2. Installation of an oil-fired boiler with an integrated condensing economizer.**
- 3. Installation of a wood pellet-fired boiler with a pellet storage silo.**

These measures are evaluated in detail in the report's appendices.

Each of the heating system replacement options will significantly reduce heating costs. The greatest

Boiler Water Temperature Controls

The boiler system provides hot water at a constant temperature (180 F) and has no outside temperature sensor. The operating temperature of the water circulated through the boiler is not reset based upon the outside air temperature.

Heating Distribution Systems

The building is a (hot-water based) hydronic heating system comprising three circulation. One loop serves the second floor meeting hall; the other two serves the town offices on the first floor and in the basement. Terminal heating is provided by baseboard convectors.

Building Temperature & Scheduling Controls

Temperatures in the three zones are controlled by manual thermostats located in each zone.

As part of the boiler replacement measure, Bales Energy Associates **recommends installation of an electronic programmable timeclock and an outdoor air sensor and an indoor space sensor.**

Cooling Systems

Window air conditioning units are used to cool the spaces in the building.

Domestic Hot Water Heating Systems

Hot water is provided by a tank-less coil in the boiler. This requires the boiler to remain operational throughout the non-heating months; during this time stand-by losses occur for the boiler to maintain itself in a ready state. Water usage is low in the building; water uses are limited to a small kitchenette sink and two lavatory sinks.

Domestic Hot Water Heating System Recommendation

To minimize stand-by heat losses from the domestic hot water system, **Bales Energy Associates recommends the installation of small well-insulated 8-gallon, mini-tank electric water heaters located near the sinks that they serve. The mini-tank could be located in the boiler room beneath the lavatories and piped to serve the two lavatories and the nearby kitchenette sink.**



Costs and savings for this measure are included in the Appendices.

Heating System Improvement Options

The three options have different costs, benefits, and trade-offs. Factors in addition to energy efficiency and savings may impact the option the Town chooses to implement. Bales Energy Associates discusses key parameters for consideration below. Domestic hot water use (comprising three low-flow sinks) is very limited at the town hall. For all options, Bales Energy Associates recommends the installation of a point-of-use mini-tank electric hot water heater for provision of hot water. This will allow the boiler to be turned off during the non-heating season, thus avoiding large boiler stand-by losses during those months.

Prior to the energy committee's interest in an evaluation of multiple heating system options, Bales Energy Associates tendency was to recommend the propane-fired system. This was due to uncertainty in how to weight the non-technical factors indicated below.

Bales Energy Associates will be happy to participate in a discussion aid the town in evaluating which option to implement.

- **Propane-Fired Condensing Boiler System**

The propane-fired option will reduce source energy the most and result in the most efficient system. This option requires the installation on a town-owned propane tank. In this measure an underground tank is assumed. (The propane-fired option reduces fuel costs more than the oil-fired option.)

Condensing boilers are designed and constructed to safely capture the latent energy in boiler exhaust by condensing the water vapor. This condensate contains sulfuric acid. For this reason condensing boilers must be constructed of materials designed to withstand such corrosive condensate. Quality condensing boilers are constructed with a stainless steel heat exchanger and with condensate neutralization to allow for environmentally acceptable disposal of condensate to drain.

The boiler system should also be installed with sealed combustion. This means that the combustion air is brought from outdoors via a plastic intake pipe to directly provide air to the burner. The low-temperature exhaust may be side-vented from the building typically via plastic pipe as well.

- **Oil-Fired Boiler System with Condensing Economizer**

The oil-fired option saves less energy than the propane-fired option. The oil-fired option allows the town to use an oil-biodiesel blend (up to 20%), if desired. The oil-fired option has the lowest first cost and the shortest economic payback. As far as the consultant knows, the Buderus oil-fired boiler with condensing economizer assumed in this measure is the only oil-condensing product line available in Massachusetts.

These boilers are designed and constructed to safely capture the latent energy in boiler exhaust by condensing the water vapor in an added economizer section attached to the exhaust of the boiler.

This condensate contains sulfuric acid. For this reason the economizer section must be constructed of materials designed to withstand such corrosive condensate. These boilers are equipped with condensate neutralization to allow for environmentally acceptable disposal of condensate to drain.

The boiler system should also be installed with sealed combustion. This means that the combustion air is brought from outdoors via a plastic intake pipe to directly provide air to the burner. The low-temperature exhaust may be side-vented from the building typically via plastic pipe as well.

According to Orange Oil, the local distributor/contractor providing the propane and oil-fired quotations, Orange Oil is the top provider of this product in the United States. Though sold widely in Europe and there is currently significant quantities of this product currently available, new stock of the Buderus boiler considered is not currently being imported into the United States. Orange Oil has indicated that Buderus has indicated a long-term commitment to providing support and parts for the product in the United States.

- **Wood Pellet-Fired System**

The wood pellet-fired option uses a non-fossil, partially renewable fuel source. It improves system energy efficiency less than the other two options but saves the most on fuel costs. Wood pellets cost substantially less than fossil fuels on a per unit basis for delivered energy.

The boiler system should also be installed with sealed combustion. This means that the combustion air is brought from outdoors via a plastic intake pipe to directly provide air to the burner.

Pellets are delivered to a large bulk silo. The system evaluated includes an auto-feed mechanism which delivers pellets without the need for operator oversight. (This system operates equivalently to the oil pump for an oil-fired boiler.) The system includes an ash compression system to increase ash storage capacity and increase the time period between ash removals.

The pellet boiler requires more maintenance attention than the other options. Periodic removal and disposal of ash is required. (The Okofen pellet boiler assumed in this measure is one of the only pellet boilers which meet the Massachusetts Code requirements for pressure vessels.)

A new upcoming state program is slated to provide a rebate of 25% of the installed cost of a pellet boiler system.

Sandri Energy, a local energy provider and contractor for heating, ventilating and air conditioning services, indicates that it has made a significant and long-term financial commitment to providing wood pellet delivery services for commercial and residential clients. Sandri provides and installs Okofen pellet boilers, as well as pellet delivery services.



Costs and savings for all three options are included in the Appendices.

Electrical Systems

Lighting Systems

Most spaces in the building are lighted with four foot fluorescent fixtures equipped with T-8 lamps and compatible electronic ballasts.

Building Enclosure

The finished basement, first, second floors of the Gill Town Hall comprise approximately 5,100 square feet of heated floor area.

Roof and Attic

The Town Hall has a cape-style -roof with a ventilation cupola on top. The attic has no soffit vents around the perimeter of the roof overhang nor does it have gable vents. The attic roof is not insulated.

There is a small floored section of the attic above the stage which is beneath the cupola. The spaces beneath the attic joists and above the drop ceiling is insulated with foil-faced fiberglass batts facing the drop ceiling. The ceiling is unevenly insulated. There are large air bypasses between the attic and the spaces below.

Recommendation for the Attic

Bales Energy Associates recommends that the attic floor joists be treated as the location thermal and air boundary layer. This involves the following steps:

1. Install subflooring (or other sufficient structure) to support the installation of cellulose insulation on top of the attic floor. Seal subflooring to reduce air leaks. Install a permanent hatch for access to the attic. Close off and air-seal all other penetrations.
2. Retain the cupola for ventilation out of the attic.

3. Insulate the attic floor assembly to add an R-40 level of loose-fill cellulose insulation to the attic.

Costs and savings for this measure are included in the Appendices.

APPENDICES

HEATING SYSTEM IMPROVEMENT MEASURES

Option#1: Propane-Fired Condensing Boiler

Space Heating Savings with Propane-Fired Condensing Hydronic Boiler						
Gill Town Hall Gill, MA						Propane \$/gallon
Oil Rate (\$/gallon)	Existing Condition:			New Condition:		\$2.15
Equipment Type	Space Heating Boiler	Space Heating Boiler		Space Heating Boiler	Space Heating Boiler	
Boiler #	1			1		
Make	HB Smith			Viessman		
Model	8 Series S/W-5			Vitodens 200 WB2-8-32		
Type	Atmospheric			Condensing		
Heating Medium	Hydronic			Hydronic		
Control Mode	High-Low			Modulating 4:1		
Maximum Output Mbtu/Hr	175			103		
Steady State Eff	83%			92%		
Input Mbtu/Hr	201			112		
Seasonal Eff	72%			92%		
Percentage of Load	100%			100%		
Installed System Costs				Condensing Boiler		
Boiler	\$7,000	Propane-Fired Condensing Boiler		\$12,550		
		Propane tank		\$2,600		
		Mini-Tank Water Heater		\$668		
Totals	\$7,000			\$15,818		
Annual Building Operating Load (MMbtu/year)	Summary of Existing Building-Related Heat Loads	Existing Oil Heating Usage Gallons	New Propane Heating Usage Gallons	Fuel Cost \$	Peak Space Heating Load (Mbtu/hr)	Provide (#)
						1
						Boilers @
		100%				of design Load
99,544	Existing Oil Use	1,000		\$2,977	76	76
99,544	New Propane Use		1,042	\$2,241		
KWH						
Electric HW Use	New electricity use	470		\$76		
Fuel Energy Before	138,645					
Fuel Energy After	108,200					
Added Electrical Energy	1,603					
Fuel Energy saved	28,841			Savings \$	\$660	76
Assuming Existing Boiler						
Payback Calculation:						
		Cost	Savings	Payback		
Full Equipment Cost Basis:		\$15,818	\$660	24.0		
Incremental Equipment Cost Basis:		\$8,818	\$660	13.4		

Estimate Provider: Orange Oil, New Salem, MA

Proposal

Date: 09-10-13

Name	Gill Town Hall	Phone	413-863-9347
Address	325 Main Road	Job Name	Viessmann 200 Boiler
City, State, Zip	Gill, MA 01354	Job Location	SAME
Submitted by	Robert E. Harris III	Account #	

We hereby submit specifications and estimates for:

Viessmann Vitodens 200 WB2B 35 Boiler; Veissman Low Loss Header; Horizontal Venting Kit; Viessmann Neutralization Kit; Low Loss Sensor Kit; Extrol Package; (3) Grundfos Circulators; (1) Spirovent Air Eliminator; Watts S1156F, 9D; Argo ARM-4 Zone Relay; And all miscellaneous material for job completion.	6,900.00
Permit	150.00
Labor	<u>4,800.00</u>
TOTAL	\$ 11,850.00

Proposal Does Not Include Wiring By Electrician

We Propose hereby to furnish material and labor – complete in accordance with above specifications, for the sum of:
Eleven Thousand Eight Hundred Fifty and 00/100 Dollars (\$11,850.00)

Payment to be made as follows:

50% Down Upon Bid Acceptance (\$5,925.00)
With Balance Due Upon Job Completion (\$5,925.00)

All material is guaranteed to be as specified. All work to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workmen's Compensation Insurance.

Authorized Signature _____

Note: This proposal may be withdrawn by us if not accepted within **60** days.

Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature _____

Signature _____

Date of Acceptance: _____

Boiler estimate provided by Orange Oil, 45 Elm Street, New Salem, MA 01355 mail: PO Box 150, Orange, MA 01364 phone: (978)544-3222 or (413)773-0222

Note: Propane tank cost in measure was provided by George Propane of Goshen, MA. Bales Energy Associates has also included an added \$500 allowance for wiring boiler by an electrician. These services were not included in Orange Oil's quotation.

Option#2: Oil-Fired Boiler with Condensing Economizer

Space Heating Savings with Oil-Fired Hydronic Boiler with Condensing Economizer						
Gill Town Hall Gill, MA						Oil \$/gallon
Oil Rate (\$/gallon)	Existing Condition:			New Condition:		\$2.98
Equipment Type	Space Heating Boiler	Space Heating Boiler		Space Heating Boiler	Space Heating Boiler	
Boiler #	1			1		
Make	HB Smith			Buderus		
Model	8 Series S/W-5			GB-125 BE		
Type	Atmospheric			Condensing		
Heating Medium	Hydronic			Hydronic		
Control Mode	High-Low			Modulating 4:1		
Maximum Output Mbtu/Hr	175			97		
Steady State Eff	83%			90%		
Input Mbtu/Hr	201			108		
Seasonal Eff	72%			90%		
Percentage of Load	100%			100%		
Installed System Costs		Condensing Boiler				
Boiler	\$7,000	Oil-Fired Boiler w/ Condensing Economizer		\$13,050		
		Mini-Tank Water Heater		\$668		
Totals	\$7,000			\$13,718		
Annual Building Operating Load (MMbtu/year)	Summary of Existing Building-Related Heat Loads	Existing Oil Heating Usage Gallons	New Oil Heating Usage Gallons	Fuel Cost \$	Peak Space Heating Load (Mbtu/hr)	Provide (#)
						1
						Boilers @
						100%
						of design Load
99,544	Existing Oil Use	1,000		\$2,977	76	76
99,544	New Oil Use		797	\$2,375		
		KWH				
Electric HW Use	New electricity use	470		\$76		
138,645	Fuel Energy Before					
110,604	Fuel Energy After					
1,603		Gallons Saved				
26,437	Fuel Energy saved	202	Savings \$	\$526	76	
Assuming Existing Boiler						
Payback Calculation:						
		Cost	Savings	Payback		
Full Equipment Cost Basis:		\$13,718	\$526	26.1		
Incremental Equipment Cost Basis:		\$6,718	\$526	12.8		

Boiler estimate provided by Orange Oil, 45 Elm Street, New Salem, MA 01355 mail: PO Box 150, Orange, MA 01364 phone: (978)544-3222 or (413)773-0222

Estimate Provider: Orange Oil, New Salem, MA

Proposal

Date: 09-10-13

Name	Gill Town Hall	Phone	413-863-9347
Address	325 Main Road	Job Name	Buderus GB125BE/2107
City, State, Zip	Gill, MA 01354	Job Location	SAME
Submitted by	Robert E. Harris III	Account #	

We hereby submit specifications and estimates for:

Buderus GB 125-35 BE Condensing Boiler with Blue Flame Burner;
 Buderus GB-125 Horizontal Venting Kit; Argo ARM-4 Zone Relay;
 Buderus HS-2107 Logamatic Control; Buderus BFU RoomSensor;
 Extrol Package; (3) Grundfos Circulators; (1) Spirovent Air Eliminator;
 Watts S1156F, 9D: Ball Valves;
 And all miscellaneous material for job completion. 8,000.00

Permit 150.00

Labor 4,400.00

TOTAL \$ 12,550.00

Proposal Does Not Include Wiring By Electrician

We Propose hereby to furnish material and labor – complete in accordance with above specifications, for the sum of:
 Twelve Thousand Five Hundred Fifty and 00/100 Dollars (\$12,550.00)

Payment to be made as follows:

50% Down Upon Bid Acceptance (\$6,275.00)
 With Balance Due Upon Job Completion (\$6,275.00)

All material is guaranteed to be as specified. All work to be completed in a substantial workmanlike manner according to specifications submitted, per standard practices. Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate. All agreements contingent upon strikes, accidents or delays beyond our control. Owner to carry fire, tornado and other necessary insurance. Our workers are fully covered by Workmen's Compensation Insurance.

Authorized Signature _____

Note: This proposal may be withdrawn by us if not accepted within **60** days.

Acceptance of Proposal - The above prices, specifications and conditions are satisfactory and are hereby accepted. You are authorized to do the work as specified. Payment will be made as outlined above.

Signature _____

Signature _____

Date of Acceptance: _____

Note: Bales Energy Associates has included an added \$500 allowance for wiring boiler by an electrician. These services were not included in Orange Oil's quotation.

Option#3: Wood Pellet-Fired Boiler

Space Heating Savings with Wood-Pellet-Fired Boiler						
		Gill Town Hall Gill, MA			New Condition:	Pellets \$/ton
Oil Rate (\$/gallon)					Pellet-Fired Space Heating Boiler	\$242.50
\$2.98	Existing Condition:	Space Heating Boiler	Space Heating Boiler	Pellets Btu/ton	Delivered Price	
Equipment Type						
Boiler #	1			15500	1	
Make	HB Smith				Okofen	
Model	8 Series S/W-5				PE(S)25	
Type	Atmospheric					
Heating Medium	Hydronic				Hydronic	
Control Mode	High-Low				Modulating 3.2:1	
Maximum Output Mbtu/Hr	175				85	
Steady State Eff	83%				87%	
Input Mbtu/Hr	201				98	
Seasonal Eff	72%				77%	
Percentage of Load	100%				100%	
Installed System Costs		Condensing Boiler				
Boiler	\$7,000	Pellet-Fired Condensing Boiler			\$21,500	
		Outside storage silo with air-based auto feed			\$4,500	
		Mini-Tank Water Heater			\$668	
Totals	\$7,000				\$26,668	
Annual Building Operating Load (MMbtu/year)	Summary of Existing Building-Related Heat Loads	Existing Oil Heating Usage Gallons	New Pellet Heating Usage Tons	Fuel Cost \$	Peak Space Heating Load (Mbtu/hr)	Provide (#)
						1
						Boilers @
						100%
						of design Load
99,544	Existing Oil Use	1,000		\$2,977	76	76
99,544	New Wood Pellet Use		7.98	\$1,935		
KWH						
Electric HW Use	New electricity use	470		\$76		
138,645	Fuel Energy Before					
129,278	Fuel Energy After					
1,603	Added Electrical Energy					
7,764	Fuel Energy saved					
			Savings \$	\$966	76	
Assuming Existing Boiler						
Payback Calculation:						
		Cost	Savings	Payback		
Full Equipment Cost Basis:		\$26,668	\$966	27.6		
	New Program Rebate	\$6,667				
	Net Cost after rebate	\$20,001	\$966	20.7		
Incremental Equipment Cost Basis:		\$19,668	\$966	20.4		
	New Program Rebate	\$6,667				
	Net Cost after rebate	\$13,001	\$966	13.5		

Estimated cost of wood pellet boiler and storage silo provided by Sandri Energy of Greenfield, MA.

(413) 772-2121, www.sandri.com

MINI-TANK ELECTRIC HOT WATER HEATER (Included with all options)

Bosch GL8Ti Ariston Pro Ti Electric Mini-Tank Water Heater

Ariston ProTi point-of-use electric mini tanks are designed with titanium for longer life. The "Titanium Plus Inside" glass lining protects the tank against leakage. These units can be installed independently or in-line with a larger hot water source eliminating long waits for hot water.

Bosch GL8Ti Ariston Pro Ti Electric Mini-Tank Water Heater offers three different models you can choose from that can be mounted on the wall or floor. Built with titanium for longer life and durable poly-composite housing resists corrosion. Also comes with an 8 year residential and commercial warranty from Bosch.

Bosch GL8Ti Ariston Pro Ti Electric Mini-Tank Water Heater Features:

- 3 Models to choose from (2.5, 4, and 8)
- Adjustable thermostat with thermal cut-out
- Dielectric isolation on inlet/outlet connections
- Units can be wall hung (bracket included) or floor mounted
- Durable poly-composite housing will not dent and resists corrosion
- Temperature/pressure relief valve included (plumb correctly for discharge)
- Simple 120V plug-in connection
- Built with titanium for longer life
- Meets ASHR 90.1 standard
- Mounts on wall or floor
- Three sizes to choose from

Bosch GL8Ti Ariston Pro Ti Electric Mini-Tank Water Heater Specifications:

- Tank Volume - 7.0 gallons
- Dimensions - 17½"x17½"x14½"
- Voltage - 120v
- Amperage - 12.5 amps
- Wire Size - 120v plug
- Heating Capacity - 1500 watts
- Recovery at 90°F Rise - 6.8 gph
- Temperature Range - 65°-145°F
- Water Connections - ¾" NPT
- Operating Pressure - 150 psi
- Product Number: 348486
- Relief Valve - Included

ATTIC INSULATION MEASURE INFORMATION

ECM#2	Summary of Energy Savings					
		Baseline Heat Load	After ECM #2	Savings	%	
		Mbtu/hr	Mbtu/hr	10E6 Btu/yr	Reduction	
Fuel Energy Usage (MMBtu/yr)		142.31	122.58	19.73	13.9%	
New Boiler System efficiency		92%	92%			
Fuel Energy Usage (MMBtu/yr)		155	133			
Energy Savings		% Reduction	Propane Use after ECM1a	Gallons Saved	\$/Unit	\$ Saved
		13.9%	1,042	144	\$2.150	\$311
Total Savings (\$)						\$311
		Measure	Cost	Savings	Payback	
Attic Insulation&			\$	\$	Years	
Air Sealing Only	\$6,525	ECM2A	\$6,525	\$311	21.0	
Including Attic Ventilation Improvements & Hatch	\$8,714	ECM 2B	\$8,714	\$311	28.0	
Note:						
Cost estimates were developed by BEA based upon quotes by EnergiaUSA						

Town Hall

	<u>Location</u>	<u>Measure</u>	<u>Depth</u>	<u>R-Value</u>	<u># / SF</u>	<u>Cost</u>
1	Attic Floor	Plywood over Joists			1,836	\$2,387
2	Attic Floor	Cellulose Open Blow	11	41	1,836	\$2,938
3	Attic	Air Sealing	0	N/A	16	\$1,200
6	Attic Rim & Band	Vent Soffit	0	N/A	52	\$1,456
7	Attic Rim & Band	Propavents	0	N/A	52	\$208
8	Attic Hatch	Frame & Insulate Access	0	N/A	1	\$525
	Total					\$8,714

* Assumes that air sealing hours will be spent mostly on the perimeter where the plywood meets the external wall areas.

Insulation costs were provided by EnergiaUS located in Holyoke, MA.

Energía, LLC
242 Suffolk Street
Holyoke, MA 01040
(413) 322-3111

ANNUAL BUILDING HEAT BALANCE EXISTING CONDITIONS

HEAT BALANCE			
GAINS AND LOSSES		BTU/HEATING SEASON* 1E6	
CONDUCTION LOSSES	-92.6		
INFILTRATION LOSSES	-49.7		LOSS TOTAL
VENTILATION LOSSES	0.0		-142.3
SOLAR GAIN	24.9		
OCCUPANT GAIN	2.6		
ELECTRICAL GAIN	21.8		
NET HEATING DEMAND	-92.9		
	Net Heating Demand (MMbtu)	/Energy Required (MMbtu)	Seasonal Efficiency %
	92.9	129	72%

CONDUCTION LOSSES							
#	Zone	UA	HOURS/ DAY	DAYS/ -	TEMP DIFF	LOSSES (* 1E6)	Sub Totals
1	Basement	328	8	144	35	13	
		328	16	144	25	19	
		328	24	68	20	11	42.9
2	First Floor	160	8	144	35	6	
		160	16	144	25	9	
		160	24	68	20	5	20.9
3	Second Floor	221	8	144	35	9	
		221	16	144	25	13	
		221	24	68	20	7	28.8
Total UA		709			Conduction Total		92.6

INFILTRATION LOSSES									
#	Zone	VOLUME	ACH	HRS/ DAY	DAYS/ YR	0.018	TEMP DIFF	LOSSES (* 1E6)	Sub Totals
0.5									
1	Basement	11,628	0.50	16	144	0.018	25	6.0	
		11,628	0.50	24	68	0.018	20	3.4	
		Occ.	11,628	0.50	8	144	0.018	35	4.2
2	First Floor	13,005	0.50	16	144	0.018	25	6.7	
		13,005	0.50	24	68	0.018	20	3.8	
		Occ.	13,005	0.50	8	144	0.018	35	4.7
3	Second Floor	16,065	0.55	16	144	0.018	25	9.2	
		16,065	0.55	24	68	0.018	20	5.2	
		Occ.	16,065	0.55	8	144	0.018	35	6.4
		40,698					Infiltration Total		49.7

HEAT LOSS COEFFICIENTS						
Zone #	Building Zone		U-Value (BTU/hr-sf-F)	Area (sf)		UA-Value (BTU/hr-F)
1	Basement	Roof	0.054	0		0
		Walls-above grade	0.056	184		10
		Below Grade	0.220	1,092		241
		Doors	0.625	0		0
		Windows	0.550	17		10
		Slab/Floor	0.040	1,700		68
		Wing UA Total				
2	First Floor	Roof	0.054			0
		Walls	0.056	1,215		68
			0.220	0		0
		Doors	0.400	76		30
		Windows	0.400	154		62
		Slab/Floor	0.040			0
		Wing UA Total				
3	Second Floor	Roof	0.054	1,700		91
		Walls	0.056	1,215		68
			0.220	0		0
		Doors	0.400	18		7
		Windows	0.400	137		55
		Slab/Floor	0.040			0
		Wing UA Total				
Building Total UA:					709.3	

ANNUAL BUILDING HEAT LOADS AFTER ATTIC INSULATION & AIR SEALING

HEAT LOAD AFTER ATTIC INSULATION AND AIR SEALING			
GAINS AND LOSSES		BTU/HEATING SEASON*1E6	
CONDUCTION LOSSES		-84.3	
INFILTRATION LOSSES		-38.3	
TOTAL		-122.582	

CONDUCTION LOSSES							
#	Zone	UA	HOURS/ DAY	DAYS/ -	TEMP DIFF	LOSSES (* 1E6)	Sub Totals
1	Basement	328	8	144	35	13	
		328	16	144	25	19	
		328	24	68	20	11	42.9
2	First Floor	160	8	144	35	6	
		160	16	144	25	9	
		160	24	68	20	5	20.9
3	Second Floor	157	8	144	35	6	
		157	16	144	25	9	
		157	24	68	20	5	20.6
Total UA		646			Conduction Total		84.3

INFILTRATION LOSSES									
0.4									
#	Zone	VOLUME	ACH	HRS/ DAY	DAYS/ YR	0.018	TEMP DIFF	LOSSES (* 1E6)	Sub Totals
1	Basement	11,628	0.40	16	144	0.018	25	4.8	
		11,628	0.40	24	68	0.018	20	2.7	
	Occ.	11,628	0.40	8	144	0.018	35	3.4	10.9
2	First Floor	13,005	0.40	16	144	0.018	25	5.4	
		13,005	0.40	24	68	0.018	20	3.1	
	Occ.	13,005	0.40	8	144	0.018	35	3.8	12.2
3	Second Floor	16,065	0.40	16	144	0.018	25	6.7	
		16,065	0.40	24	68	0.018	20	3.8	
	Occ.	16,065	0.40	8	144	0.018	35	4.7	15.1
	Total	40,698						Infiltration Total	38.257